



KIM BRIDGE & ASSOCIATES



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A UNIQUE COMBINATION

Kim Bridge and Associates offers a multi-disciplined service specialising in organisation and small business facilitation, personal and professional development and Indigenous cross cultural awareness facilitation.

With this diverse range of services, Kim Bridge & Associates are able to assist with many aspects of business and people development within organisations. The resulting benefits are effective implementation of activities, attainment of real results and the achievement of organisations' goals and objectives.

Kim Bridge and Associate's has operated since 1996, with the principle having experience that extends over twenty years working in the business and economic environment, particularly with Indigenous Australians, both at an individual and community level. Our work has been with the government and private sector and always operating within a framework of integrity, accountability and confidentiality.

The Principal, Kim Bridge, has a strong affiliation and connection with regional Australia. He was born and raised in the East Kimberley and has lived and worked extensively in regional areas of Western Australia, Northern Territory and Queensland. This has enabled him to encounter many personal and business experiences and gain sound knowledge of the varied issues encountered by people living in these locations.

OUR EXPERT APPROACH

CUSTOM TAILORED SOLUTIONS

Our range of dynamic services is designed to meet the specific needs of organisations. Of particular interest are organisations who are involved with Indigenous people in either a commercial or service capacity.

As we appreciate not all organisations' requirements are generic, we aim to provide flexible services relating to the organisation's operation, skills levels, resources, management policies and objectives. This may require designing and developing our services by working closely with our clients to prepare a format and structure that meets their exact needs.

SOLUTIONS THROUGH TEAMWORK

Organisations and individuals must own what it is they wish to do. The team approach helps to identify and achieve the best solutions. We nurture and ensure a close working professional relationship with our clients to maximise results.

OUR AREAS OF SERVICE

BUSINESS DEVELOPMENT

- Strategic business planning and development;
- General small business advice.

INDIGENOUS ISSUES

- Cross Cultural Awareness Training Program facilitation;
- Community consultations, negotiations and liaison;
- Personal, professional and organisational development;
- Development and implementation of Indigenous employment and training strategies.

COMMUNITY DEVELOPMENT PROJECTS

- Community liaison, consultation and negotiation;
- Conceptualising, planning and developing projects;
- Implementing strategic processes and action plans.

PROFESSIONAL FACILITATION

- Corporate and conference facilitating;
- Personal, professional and organisational development;
- Project consultations, negotiations and liaison.

OUR VALUED CLIENTS

Kim Bridge and Associate's have serviced a wide range of clients, which include local, state and federal government agencies, private companies and organisations, investors, individuals and communities within Australia. We are proud of the results we have achieved and the services provided to our valued clientele. We would have no hesitation in supplying further details for reference purposes to support our professional reputation.

PROFESSIONAL PROJECT HISTORY

The following are examples of activities we have participated in.

BUSINESS DEVELOPMENT

Tourism Industry

- **Purnululu National Park (Bungle Bungles), East Kimberley**
Tourism and Heritage Plan using the STEPS to Sustainable Tourism planning framework.
- **Kooljaman at Cape Leveque, Dampier Peninsula, West Kimberley**
Business Development and governance support
- **Nyinkka Nyunyu Aboriginal Interpretive Centre, Tennant Creek, Northern Territory**
Business Development and governance support
- **Darngu Tours, Fitzroy Crossing, Kimberley**
Business Development
- **Bunbury Aboriginal Cultural Centre**
Pre-feasibility study

Other Industries

- **Pilbara Indigenous Arts Strategy**
- **Corporate governance training & capacity building**
Various Indigenous communities
- **Western Australia Football Commission**
Strategic development of Indigenous employment - Western Australian Football Industry
- **Small Business Development**
Over a period of nine (9) years as an executive staff member of Aboriginal Enterprise Company/ Aboriginal Economic Development Office participated in the service provision of commercial loan finance, business support and community economic development to Aboriginal clients throughout Western Australia.
- **Aboriginal United Buying Cooperative - Western Australia**
Development of a cooperative bulk buying entity for Aboriginal communities throughout WA.
- **Community Retail Store**
Retail store management and support service package - Aboriginal communities.
- **Education and Training**
Development of business-planning manual, 'Aborigines in Business'.

ABORIGINAL CROSS CULTURAL AWARENESS PROGRAMS

Facilitated in excess of 500, two and one day cross cultural awareness programs to various clients including:

- Telstra Corporation
- Department of Agriculture
- Department of Conservation & Land Management
- Department of Community Development
- Department of Employment, Workplace Relations & Small Business
- Normandy Mining Group/Newmont Mining
- Office of Women's Policy Development
- Education Department – Remote Community Schools.
- Henry Walker Eltins
- Ministry of Justice Department, Western Australia
- Central Great Southern Health Services
- Western Australian Foster Care Association
- Office of Aboriginal Economic Development, Department of Commerce and Trade
- Family Planning of Western Australia
- Belmont Business Enterprise Centre
- Perth Area Consultative Committee
- South East Metropolitan College of TAFE
- Department of Indigenous Affairs
- Australian Integrated Management Services Corporation
- Insurance Commission of Western Australia
- City of Swan

PROFESSIONAL FACILITATION

Experience in facilitating numerous workshops for a variety of clients.

Examples include;

- Wiluna Community Engagement Project
- Kimberley Making Connection program
- Development of Aboriginal Justice Plans for Kalgoorlie and Northam
- Facilitation of 11 regional workshops to explore opportunities and identify the needs of the Indigenous business development market throughout Western Australia.
- Facilitated workshop "Developing Local & International Markets for Indigenous Cultural Enterprises".

SELF & ORGANISATIONAL DEVELOPMENT

Developed and facilitated self and professional development courses to various clients including:

- BHPBIO – Newman, Port Hedland & Ravensthorpe.
- Newmont Mining Australia – Jundee site
- Oxiana Pty Ltd – Coober Pedy
- Newcrest Mining Ltd – Telfer
- Department of Environment and Conservation

QUALIFICATIONS & MEMBERSHIPS

KIM BRIDGE

Qualifications

- Bachelor of Business Degree (Accounting - Major, Personnel - Minor).
- Certificate in Marketing - Australian Institute of Management.
- Accredited Indigenous Cross Cultural Awareness Facilitator

Boards/Committees

- Indigenous Implementation Board - WA
- Transfield Services Ltd - Indigenous Reference Board

OUR COMMITMENT TO YOU

Through our experience and professional services we can make a significant contribution to the strategies, organisation's goals, skill levels of your team and their performance with sensitive cultural issues.

We look forward to the opportunity to be of service to you and your organisation in the future.

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PRINCIPAL